FUEL THE FUN
through Philanthropy

2017 Annual Report
- - - Camp Brosius - - -
### Camp Brosius Operating Budget

<table>
<thead>
<tr>
<th></th>
<th>2014</th>
<th>2015</th>
<th>2016</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Income</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Guest Reservations</td>
<td>443,775</td>
<td>445,000</td>
<td>425,000</td>
<td>455,000</td>
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<tr>
<td>Donations</td>
<td>30,000</td>
<td>30,000</td>
<td>37,528</td>
<td>49,344</td>
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<tr>
<td>Merchandise Sales</td>
<td>10,000</td>
<td>10,500</td>
<td>11,000</td>
<td>12,000</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>483,775</td>
<td>485,500</td>
<td>473,528</td>
<td>516,344</td>
</tr>
<tr>
<td><strong>Expenses</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Administration</td>
<td>23,061</td>
<td>23,828</td>
<td>14,122</td>
<td>14,479</td>
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<tr>
<td>Advertising</td>
<td>13,564</td>
<td>30,500</td>
<td>29,000</td>
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<tr>
<td>Capital Improvements</td>
<td>30,000</td>
<td>30,000</td>
<td>20,000</td>
<td>28,211</td>
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<tr>
<td>Guest Services</td>
<td>181,523</td>
<td>163,000</td>
<td>163,400</td>
<td>168,700</td>
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<tr>
<td>Maintenance</td>
<td>38,722</td>
<td>43,950</td>
<td>41,750</td>
<td>45,900</td>
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<td>Programs</td>
<td>12,490</td>
<td>11,788</td>
<td>14,500</td>
<td>15,000</td>
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<td>Resale</td>
<td>10,000</td>
<td>9,500</td>
<td>9,800</td>
<td>9,800</td>
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<td>Staffing</td>
<td>151,185</td>
<td>149,654</td>
<td>160,056</td>
<td>168,954</td>
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<tr>
<td>Utilities</td>
<td>23,230</td>
<td>23,280</td>
<td>20,900</td>
<td>35,300</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>483,775</td>
<td>485,500</td>
<td>473,528</td>
<td>516,344</td>
</tr>
</tbody>
</table>

### IU Foundation Fund Balances, as of 5/31/17

- **Camp Brosius Renovations**  $94,035
- **Camp Brosius Endowment**   $60,334
- **Camp Brosius General Fund** $167,552

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From the Camp Brosius team to you:

Thank you for making Camp Brosius—and our jobs—more fun!

Rafael Bahamonde,  
Interim Dean

Jay Bradley  
College Camp Director

Allison Plopper  & Rachel Swinford  
College Camp Faculty

Wiley & Mary Craft,  
Family Camp Directors

Cassie Craft,  
Fundraising & Communications

Joe & Sharon Galbo,  
Assistant Family Camp Directors

Nyree Humbert,  
Finance & Administration

Wendy Iskander,  
Reservations

Laura Klaum,  
Fundraising & Communications

Connie Purcell,  
Finance & Administration

Not pictured: Dave Hoffmann,  
Web & Technology Support
The fun begins with you

Your loyal patronage and steadfast philanthropic support make such a difference for the entire Camp Brosius family—family camp guests, college students taking coursework, and our community neighbors.

Last summer, nearly 850 family camp guests, 200 college students, and 100 Elkhart Lake residents spent time at Camp Brosius. The memories you make and the fun we foster for you are possible because of your support.

Thank you for choosing Camp Brosius as your vacation destination and charitable cause.

More than 225 guests and friends contributed to camp’s general fund during the past year. Your annual gifts helped us renovate spaces such as the Cabins on the Hill and our new housekeeping closet. Landscaping projects like the garden behind Efroymson Hall and the new stone retention wall by the kitchen were able to be completed. Painters spruced up the dining hall and Inn. And, we were able to purchase a supply of life jackets, puzzles, storage bins, board games, enhanced lighting for some spaces, and more.

One donor contributed gently used tools and maintenance supplies, as well as hand-crafted pillows and lamps. Another family contributed nearly new toys and much-needed items for the nursery. Two staff members crafted curtains and rods. And, three philanthropic families donated boats. All of these donations help you have a fun and enjoyable stay.

Thank you for your annual support.

Thanks for giving to the fun!

Contributions received June 1, 2016 – May 31, 2017.

Anonymous Donor
Anonymous Donor
Anonymous Donor
Anonymous Donor
Michael Allen
Susan Alvarez
Ron Ames
Sue & Dimitri Argoe
Kari & Christopher Arney
Sherry & Robert Artemenko
Matt Autry
Bryan Babb
Jane Barker & Melinda Haag
Barbara & Conrad Barrows
Carol & William Bass
Cynthia & Mark Bauer
Jeanne & Chris Bauer
Bonnie & Gary Beck
Heidi & Jason Bemis
Sarah & Jeffrey Blackwell
Bobbi & Glenn Bosch
Beverly & Jay Bradley
Laura & Nathan Brim
Jennifer & Robert Bromm
Carol Cannon
Milford & Margaret Christenson
Mary & Anthony Clark
Delores Coleman
Cassandra Craft & Tom Quaglia
Mary & Wiley Craft
Rhoda Dales
Aline Danielson
Catherine & Daniel Dillon
Heidi & Scott Dolson
Nancy & Andrew Drake
Suzanne Eckes & Chris Shaw
Efroymson Family Fund,
a CICF Fund
Katherine & Thomas Eggleston
Katrina & William Engle
Lucinda & Scott Fenske
Susan & Donald Foley
Debra & Dean Folkening
Sarah Freeman & Ian Stewart
Deirdre Garton
Sande & David Garton Jr.
Barbara & Daniel Garton
Elizabeth & Richard Gebhardt Jr.
Dan Gehring
Kathleen & Charles Gehring
Sheri & Jay Gladden
Carolyn & Josh Goebel
Katie & Joseph Golichnik
Lynn & Carl Griffin
Meaghan & Joseph Grimes
Elizabeth & Gary Gritzmacher
Elizabeth Harpring
William Harrington
Sandee & James Heidner
Richard Higgins
Emily & David Hoffman
Sharon & Joseph Holland Sr.
Beth & Walter Horsfall

The Efroymson Family Fund continues to be a Brosius blessing. Last year, we opened Efroymson Hall thanks to their support—as well as the contributions of many of you. This year, guests in the cottages will be able to appreciate fresh, new artwork created and installed by local artists who work with a nearby gallery. Additional artwork can be viewed in Efroymson Hall from the fun and comfort of new game tables and furniture.

Thanks to the Efroymson Family Fund for your continued generosity.

Special thanks goes out to our super heroes of fun—our caring Elkhart Lake community’s Friends of Camp Brosius. This group of loyal neighbors staged a luau last year to help us buy new water bikes and stand-up pedal boards, providing low-impact entertainment for guests and college students. For years, this gregarious group’s annual events have helped us with projects such as the life jacket hut on the waterfront, Efroymson Hall, the playground, and other renovations. They contribute collectively as a group, but also generously as individuals.

Thank you, Friends of Camp Brosius.

Sarah Freeman & Ian Stewart
Deirdre Garton
Sande & David Garton Jr.
Barbara & Daniel Garton
Elizabeth & Richard Gebhardt Jr.
Dan Gehring
Kathleen & Charles Gehring
Sheri & Jay Gladden
Carolyn & Josh Goebel
Katie & Joseph Golichnik
Lynn & Carl Griffin
Meaghan & Joseph Grimes
Elizabeth & Gary Gritzmacher
Elizabeth Harpring
William Harrington
Sandee & James Heidner
Richard Higgins
Emily & David Hoffman
Sharon & Joseph Holland Sr.
Beth & Walter Horsfall
You fuel the fun

Last year, we announced the Camp Brosius Endowment, asking you to help us ignite long-term Brosius possibilities through your gifts to the endowment. More than 50 of you responded to the call, and the endowment now has more than $60,000.

Every gift is important as we strive to increase the fund’s balance to more than $1 million by camp’s 100th anniversary in 2021. You might wonder: Why does camp need $1 million?

1) **It’s a smart investment**: endowment earnings accrue, providing an insurance-like policy for Brosius that can be used in the event of a catastrophic circumstance.

2) **It’s a better approach**: annual earnings can be set aside to plan for building renovations and capital improvement projects.

3) **It’s a wise financial decision**: it demonstrates to the university and stakeholders that camp has a diversified revenue stream to help sustain itself into the future.

4) **It’s the most important way to sustain the fun.**

*Thank you for contributing to camp’s endowment.*
You work hard for the fun

During this past year, more than 75 volunteers contributed hundreds of service hours around the property, performing multiple hands-on projects and saving camp thousands of dollars due to their dedication. From landscaping and screen installation to cleaning and sifting through games and puzzles, these hard-working college students, camp guests, and Brosius friends made a difference. It’s not all work, though. After boats and benches were moved and TV monitors were mounted—and even throughout the work—fun was had by all.

*Thank you, Camp Brosius volunteers.*

Several gifts were received to celebrate Karen & Larry Ward. Gifts also were given in memory of Thomas Crowe, Cindy Dale, John Spiegelhoff, Lyle Simon, and Ethel Zimmerman. Thank you for remembering these individuals in such a special way.

Rachel and Jeremy Swinford provide an annual scholarship to help kinesiology students take summer coursework at Camp Brosius. This gift helps alleviate working students from the stress of missed income while taking courses away from home. Instead, recipients can focus on leadership development and have fun with their coursework.
From the Camp Brosius team to you:
Thank you for making Camp Brosius—and our jobs—more fun!

Laura Klaum, Fundraising & Communications

Cassie Craft, Fundraising & Communications

Nyree Humbert, Finance & Administration

Connie Purcell, Finance & Administration

Wendy Iskander, Reservations

Jay Bradley (center), College Camp Director
Allison Plopper (left) & Rachel Swinford (right), College Camp Faculty

Rafael Bahamonde, Interim Dean

Joe & Sharon Galbo, Assistant Family Camp Directors

Wiley & Mary Craft, Family Camp Directors

Not pictured: Dave Hoffmann, Web & Technology Support

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